

Travel Specialist - Inbound

Abercrombie & Kent is an award-winning, luxury travel company which has been delivering inspiring travel experiences for over 50 years. We are seeking a full-time Travel Specialist to join our Melbourne based Inbound Reservations Team reporting to the Reservations Team Leader.

The Travel Specialist will be responsible for creating, marketing, selling and delivering tailor made itineraries for travel within Australia and New Zealand and actively contribute to the achievement of the Inbound team's sales targets.

If you are passionate about travel and want to help A&K develop and grow its luxury product, then we would love to hear from you.

The successful applicant will have

- Recent tourism qualifications or minimum 2 + years experience working in the travel industry
- Previous experience in a reservations or consulting role
- Experience working for an Inbound Tour Operator is preferred.
- Excellent product knowledge of Australia and New Zealand.
- Demonstrated sales skills and knowledge of sales principals.
- Experience preparing FIT tailor made quote proposals.

Location: Melbourne Office based with hybrid option available

Contact Person: Rowena Dick

Contact Number: (03) 9536 1800

Contact Email: HR@abercrombiekent.com.au

Applications Close: 10 December 2021

Application Procedure: To apply for this position please view the **Role Profile** on our website <https://www.abercrombiekent.com.au/careers/current-vacancies> and send a **current resume & brief cover letter** outlining your motivation and suitability for the role.